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# The role of communities in the German Energy Transition

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# The role of communities in the German Energy Transition

- *What is Community-based renewable energy (Cb-RE)?*
- *Is it important?*
- *How are communities involved? Levels of involvement in...*
  - (1) ...decision-making
  - (2) ...the different project stages
  - (3) ....regarding benefit reaping
- *Who are the beneficiaries?*
- 3 examples of different participation models
- *How are they making money?* Business models of RE-projects: Feed-in-tariff, off-grid and self-consumption, net metering
- *Why does it work?* Frameworks conditions
- *What about here?* The audience: Transferability to Thailand?

# Energy in the hands of the people



**= prosumer**



*picture sources: Rieseberg, KfW-Bildarchiv / Thomas Klewar*

# What is Community-based renewable energy?

Community-based renewable energy covers energy related business models carried out by non-institutional, local actors.

## such as...

- individual citizens,
- small businesses,
- small-scale farmers,
- cooperatives,
- citizens companies.



*picture source: EWS-Schönau*



# Community-based renewable energy - is it important?

*picture source: KfW Bildarchiv*



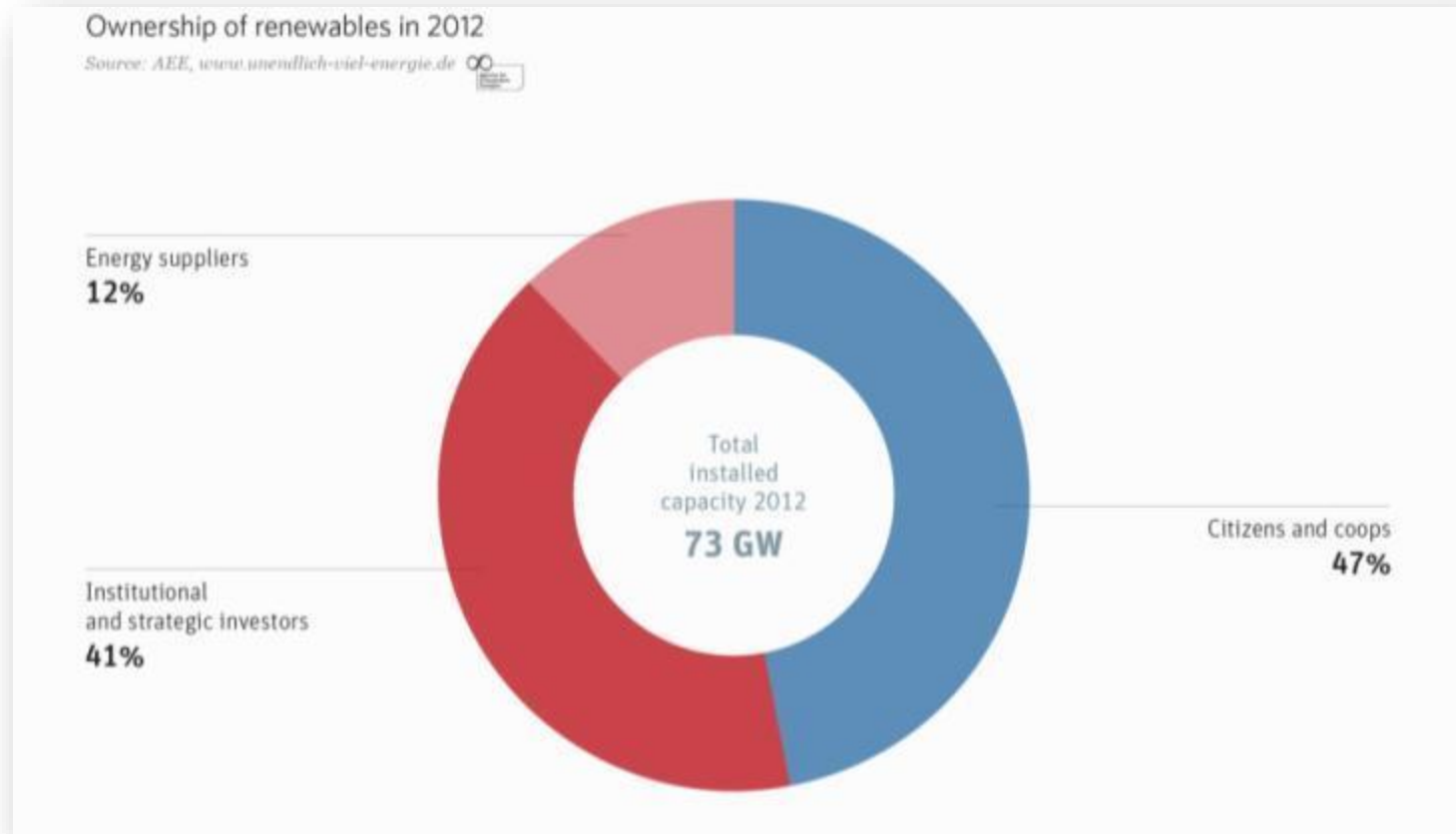
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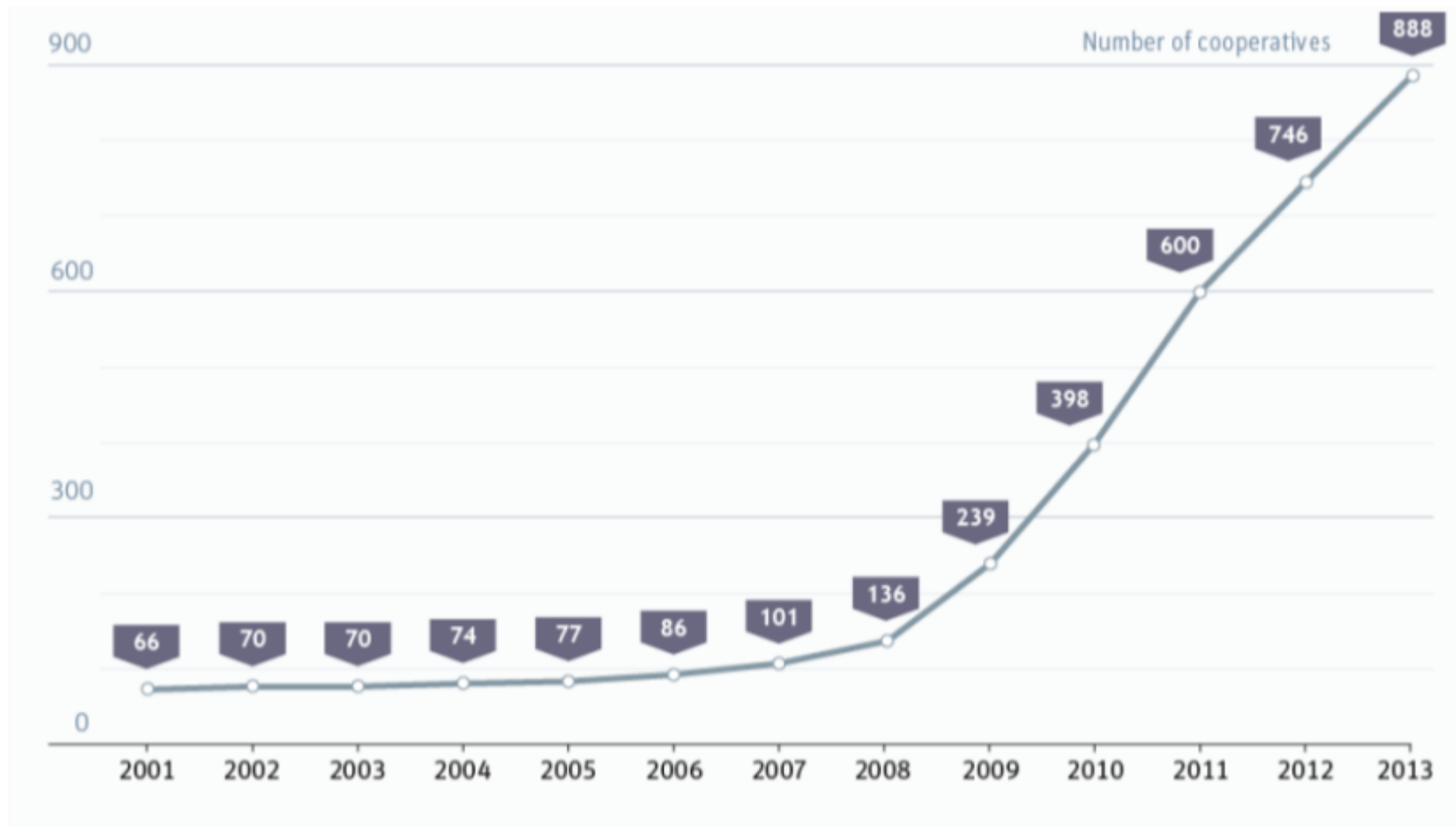


# How important is Community-based renewable energy?



Source: [energytransition.de](http://energytransition.de)

# Revival of energy cooperatives



source: [www.unendlich-viel-energie.de](http://www.unendlich-viel-energie.de)



# How are communities involved?

## Levels of involvement...



- in **decision making** of energy related businesses

How?



- during **project stages** such as design, planning, construction and operation

When?

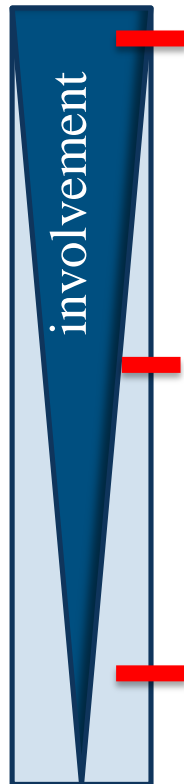


- reaping of **benefits** from a project

What?  
How much?



# Decision-making in Community-based renewable energy – a few examples



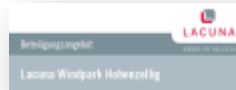
community based



- Local farmer owns & operates a wood chip heating
- Citizen cooperative owns & operates a PV-plant



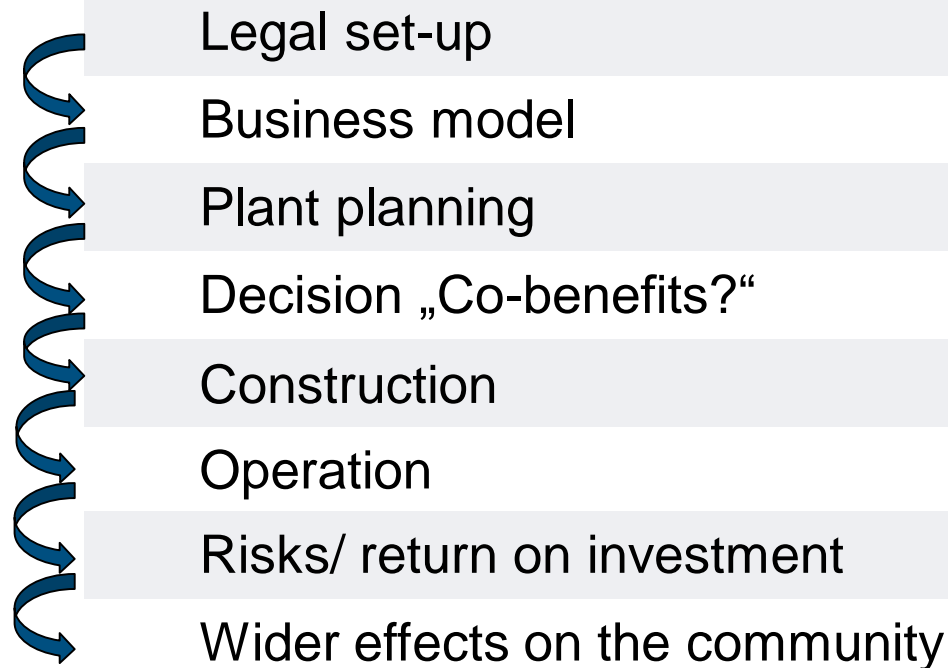
- Community & a company: Local Citizen buy, owns & operate parts of a set-up project



- Pure financing: any citizens buys profit participation rights in a project planner's wind farm

# Different degrees in different project stages

## Project Stages



When?

# Benefits of community-based renewable energy

## Environmental benefits

- Global climate, environment, biodiversity

## Public benefits

- Acceptance of energy projects

## Social Capital

- Self-efficacy & transfer of social participation to other fields
- Competences dealing with public administration
- Acquiring of new skills
- Community spirit



What?  
How much?

# Benefits of community-based renewable energy

## Financial Benefits:

- Return on investment
- Reduction of climate mitigation costs
- Land rental income opportunity
- Creation of jobs and markets
- Lower prices for electricity, hot water or heat
- Tax revenue for the municipality

## Social benefits:

- Social spending through increased public income
- Contractually agreed contributions by investors, e.g. decontamination of landfills
- Foundations that support local community activity



*picture source: KfW Bildarchiv*

# Beneficiaries of Community-based renewable energy



# Beneficiaries of Community-based renewable energy



## Market opportunities

suppliers

construction  
services

service  
industry

land owners

biomass providers

## Financial benefits

public budget

energy consumers

investors

## (Im)material values

energy  
consumers  
*(secured supply)*

community  
*(charitable  
foundations, spirit,  
self-/public image)*

global  
community  
*(environmental  
sustainability)*

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# Examples of community involvement

*picture source: KfW Bildarchiv*



# Heidelberger Energy Cooperative



involvement

## The project in Nußloch

- PV-residential roof-top 445,5 kWp, Net-investment: 525.000 Euro
- Business model: self-consumption/ electricity tariff for tenants

**Decision making:** 100% communal

**Project stages:** from the beginning

### Benefits:

- 350.000 kWh “environmental benefit”
- Return on investment, low+fixed electricity tariff
- Planting of a new tree for every cooperative member

### Beneficiaries

- 116 tenants and other cooperative members



*picture source: [www.heidelberger-energiegenossenschaften.de](http://www.heidelberger-energiegenossenschaften.de)*



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# A village & a company

## Wind farm Schlalach



### The Project

- A wind farm was supposed to be built
- ⇒ Citizens founded a working group decided on a project company based on max. communal-benefit

**Decision making:** high community impact

**Project stages:** before the appointment of a project planning company

### Benefits

- Option on 2 community owned turbines, one citizen foundation, local compensatory measures, equal land rent for all landowners

### Beneficiaries

- 135 Land owners & non-land-owning citizens (option to join the citizen turbines/ citizen foundation)

# Renewable energy financing by citizens

## *Outside of the Community-based renewable energy definition*

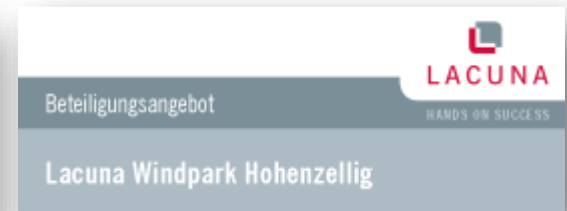
### Loans by citizens to the public utility



### Saving bonds



### Profit participation rights



Sources: <http://www.buergerkredit.de>, [www.umweltfondsvergleich.de](http://www.umweltfondsvergleich.de), [www.gls-bank.de](http://www.gls-bank.de)

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# How do they make money?

*picture source: KfW Bildarchiv*



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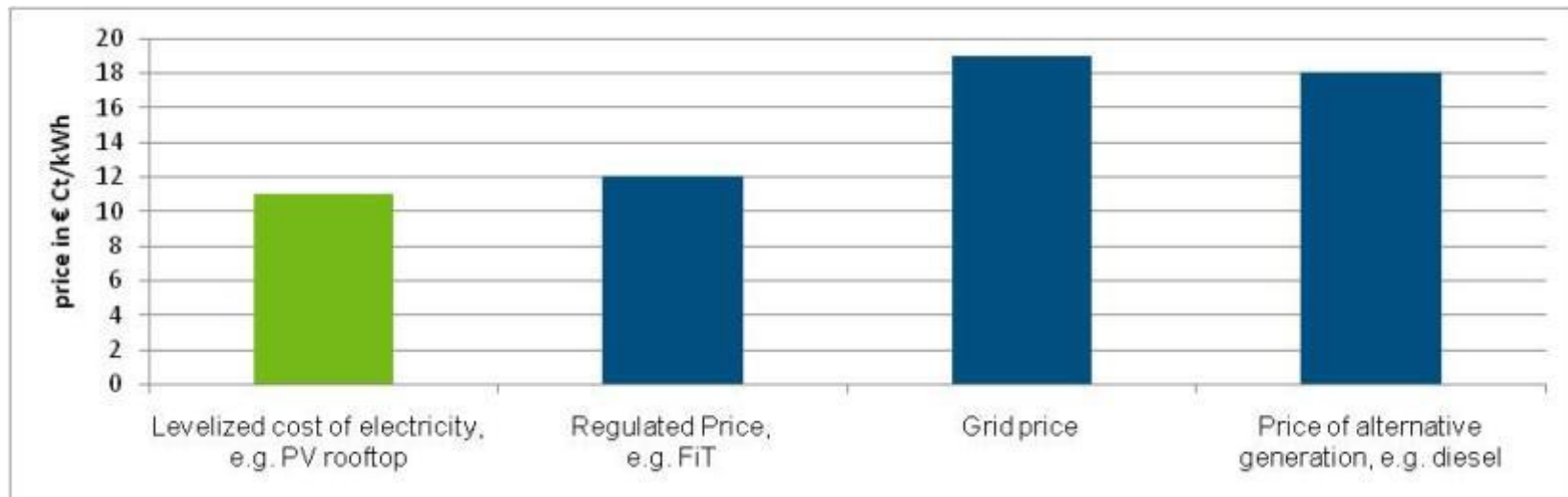


# Drivers of business models for RE-projects

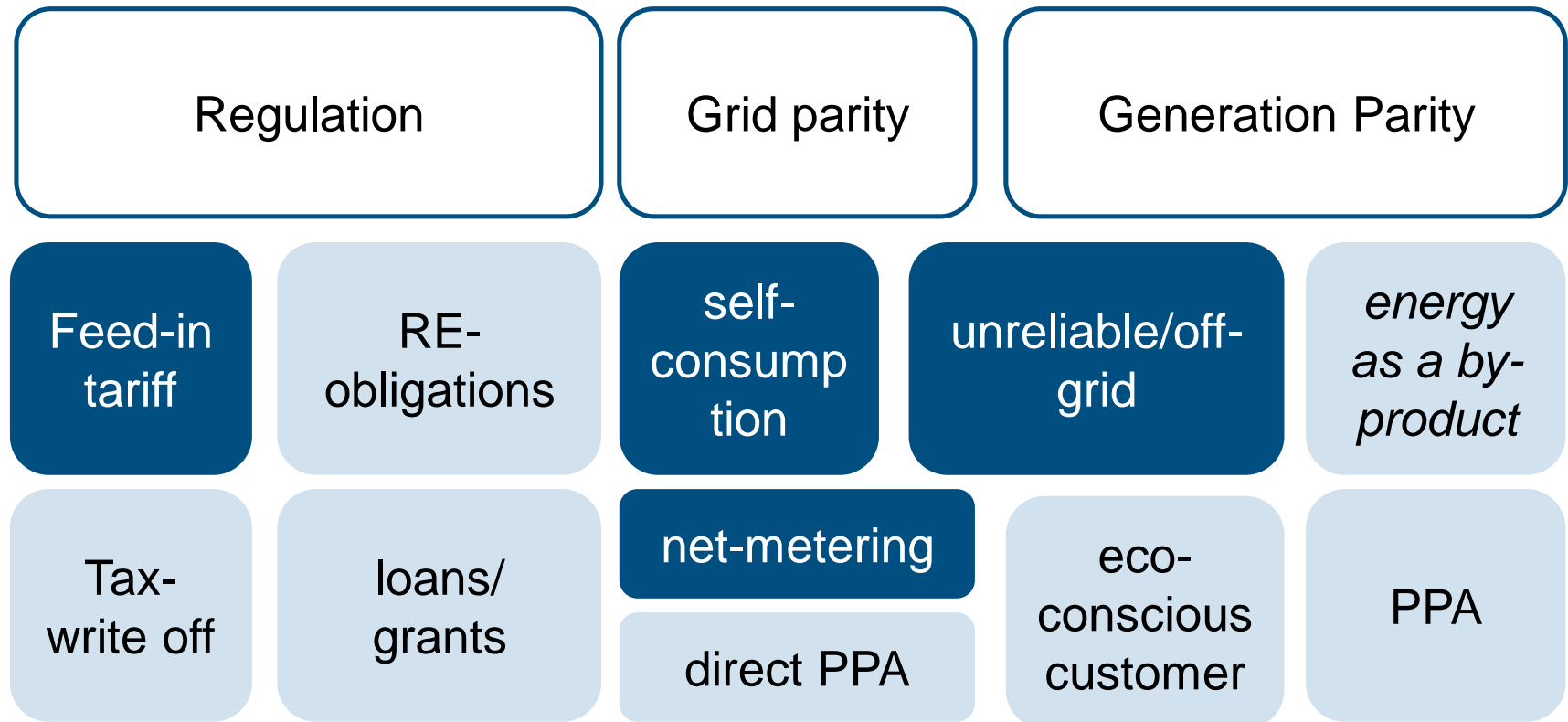
Regulation

Grid parity

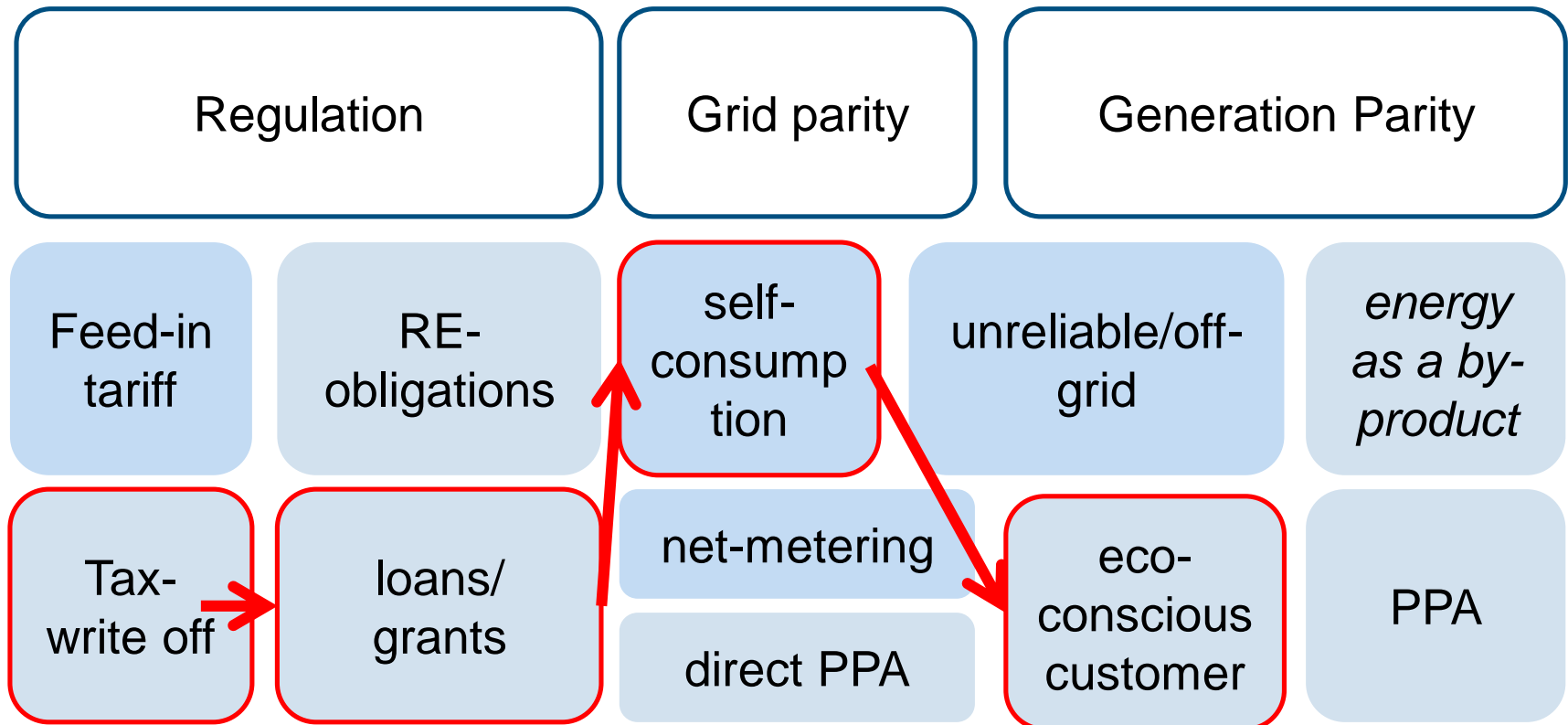
Generation  
Parity



# Elements of business models for RE-projects



# Elements of business models for RE-projects





# Business model driver: regulated power purchasing agreements/ feed in tariff

Regulation

**The model:**

Feed-in  
tariff

- 100% FiT in Germany with 20 years of feed-in and price guarantees with **easy and quick grid connection**

**Benefits:**

-Return on investment

**Risks to investors:** *low risk*

-Reliability of the policy/ legal framework

**Note:** *100% FiTs delivers high security + simplicity;  
the heart of the German community based energy*



# Business model driver: self-consumption

Grid parity

Alternative  
cost of  
electricity

## The model:

- tariff to tenants mixing grid electricity and PV-self-consumption
- FiT - fall back option preventing complete loss

## Benefits:

- return on investment + low energy prices

## Risks to investors: *low-medium risks*

- decreasing grid electricity prices, insolvency of consumer(s), reduction of number of tenants or consumption



picture source: [www.heidelberg-energiegenossenschaften.de](http://www.heidelberg-energiegenossenschaften.de)

# Communal virtual net metering



Grid parity

net-metering

## The Model:

-Clean Energy Collective Colorado: communal PV-plants; virtual net metering: multiple homeowners share the output from a single facility not physically connected to their property

## Benefits:

- Participants (among them renters) receive a reduction on their utility bill

## Risks to investors: *low-medium risks*

- decreasing grid electricity price

picture source: <http://easycleanenergy.com/>

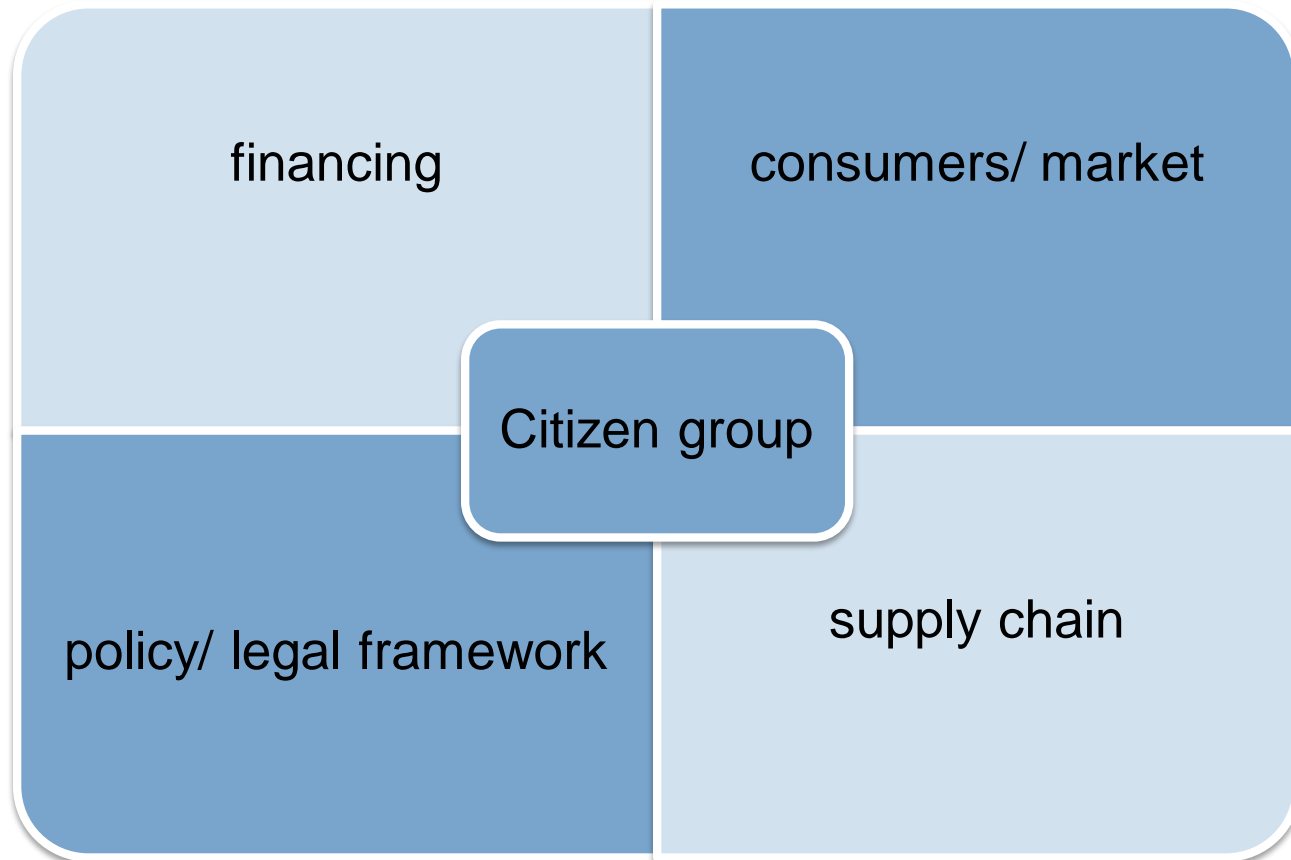


# Why does it work?

Frameworks conditions for Community-based renewable energy

*picture source: KfW Bildarchiv*

# Which framework needs to be in place for Community-based renewable energy?



# Framework conditions for Community-based renewable energy

## Financing

- Access to affordable financing

## Consumers/ Market

- policy: market access/
- policy: access to the grid
- policy: business model  
(- consumer interest)

## Citizen Group

- Motivation & Interest
- Minimum expertise
- Trust in the business model

## Policy/ Legal Framework

- Trust in the legal and political system
- Low investment risks
- Simple bureaucratic procedures

## Supply Chain

- Access to technology
- Access to services
- Access to advice and consultancies

# Cb-RE Framework situation in Germany

## Financing

- citizens with disposable income
- FiT accepted by
- cooperative Banks
- policy: KFW



## Citizen Group

- „Generation Tschernobyl“
- Highly-skilled
- Trust



## Consumers/ Market

- policy: feed-in priority
- policy: guaranteed grid access
- consumer interest
- policy: **Steep FiT decrease**

## Policy

- Fit: trust & low risks,
- **Direct marketing: increased risks.**
- **Tenders: very high risks**
- Simple bureaucratic procedures



## Supply Chain

- Good access to:  
hardware,  
technology, services,  
advice and  
consultancies

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# Findings



## Success story:

- Community-based renewable energy makes up for >40% of installations in Germany
- Cb-RE consists of individuals and groups of citizens investing in RE
- Different degrees of involvement are possible from planning +owning +running to mere returns on bonds

## Benefits:

- Cb-RE benefits mostly citizens who are investors
- Cb-RE makes RE installations cheaper due to lower return expectations
- immaterial value such as acceptance and self-efficacy are very important results

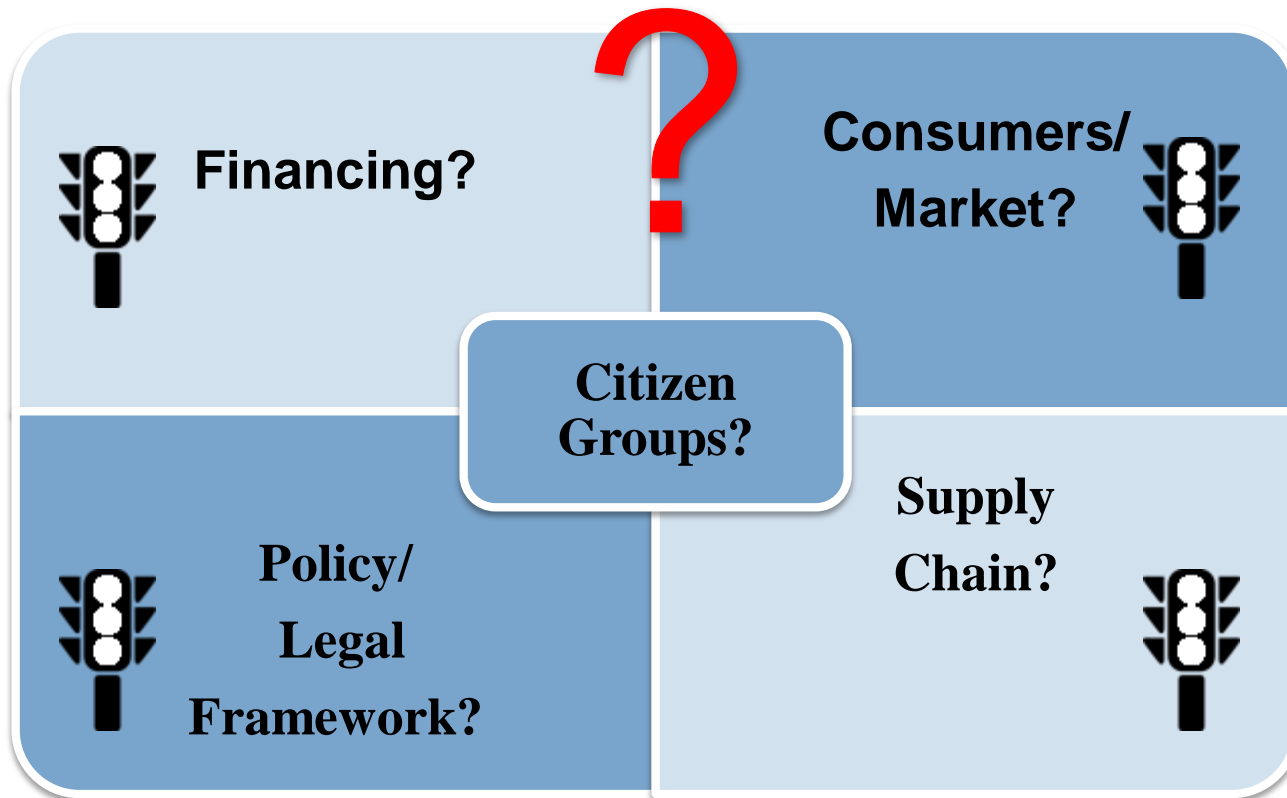
## Framework conditions:

- Cb-RE needs low-risk conditions, high-trust and simple procedures

# Transferability to Thailand



Which framework conditions exist in Thailand?



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# The role of communities in the German Energy Transition

presented by



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